

erview

Management Statements



Financial Statements

TRIVENI ALCOHOL BUSINESS AT A GLANCE

Our long-term strategy for growing the Alcohol business, and to be an active partner in India's E20 programme and selfreliance journey, is driven by our passion for manufacturing premium quality products at all our manufacturing facilities.

With an overall capacity of 660 Kilo Litre Per Day (KLPD), the Company has state-of-the-art distilleries spread across Muzaffarnagar (MZN) – two facilities with an aggregate of 260 KLPD capacity, a 200 KLPD facility at Sabitgarh (SBT) and another 200 KLPD facility at Milak Narayanpur (MNP) in Uttar Pradesh.

SBT distillery produces high quality ethanol from molasses, the distillery at MNP is a multi-feed stock plant having the ability to use molasses and sugarcane juice/syrup, as well as grains to produce high-quality ethanol. This distillery at MNP is among the largest new multi-feed distilleries being set up in India.

MZN houses two facilities, with the latest being a grain-based distillery. The existing 200 KLPD distillery at MZN boasts of flexible product manufacturing capability - Ethanol, Extra Neutral Alcohol (ENA), Rectified Spirit (RS) and Denatured Spirit (SDS) from molasses, while the recently commissioned 60 KLPD grain-based facility at MZN produces both Ethanol and ENA. Dried Distillers Grain with Solubles (DDGS), a by-product produced in grain plants, is sold to premium institutions and has been well accepted in market. The Company also manufactures Indian Made Indian Liquor (IMIL) at this complex.

In FY 23, the Company embarked on capacity expansion and enhanced the total distillation capacity from 320 KLPD to 660 KLPD through augmentation of capacity at Sabitgarh distillery to 200 KLPD Ethanol, commissioning of the 200 KLPD Multi Feed Distillery at Milak Narayanpur (MNP) and a 60 KLPD grain-based distillery at Muzaffarnagar Distillery complex, where superior quality Ethanol / ENA is produced.

In the next phase of expansion, overall capacity will be further enhanced through two new dual-feed stock distilleries with an aggregate capacity of 450 KLPD (each having 225 KLPD capacity), at Rani Nangal and Sabitgarh, U.P, at a cost of ₹ 460 crore. This will take the total distillation capacity up to 1,110 KLPD. Accordingly, the Company has started setting up a 225 KLPD Multi-feed distillery unit in its Rani Nangal sugar complex and the second 225 KLPD distillery is proposed to be set up in its Sabitgarh distillery complex, for which the process of obtaining clearances is underway. SBT distillery produces high quality ethanol from molasses, the distillery at MNP is a multi-feed stock plant having the ability to use molasses and sugarcane juice/syrup, as well as grains to produce high-quality ethanol.

We are also producing Indian Made Indian Liquor (IMIL) at its bottling facility in the distillery complex at Muzaffarnagar, Uttar Pradesh, to effectively use molasses that are reserved to be sold to country liquor units at a price much lower than the market price, and to facilitate forward integration of its distillery operations.

While ethanol is currently produced using grains as feedstock at the distillery at Milak Narayanpur, all the distilleries, except the 60 KLPD distillery at Muzaffarnagar which exclusively operates on grain, have assured access to a consistent supply of captive raw material derived from sugarcane.

As an environmentally conscious and responsible corporate, we follow the highest standards in Environment, Health, and Safety (EHS), with stringent compliance to environmental and pollution norms. We have set up concentrated spent wash (termed SLOP) fired incineration boilers at all the distilleries, as per the prescribed directives and guidelines for effluent treatment, ensuring Zero Liquid Discharge (ZLD).

OUR ALCOHOL BUSINESS PERFORMANCE

- Achieved highest-ever production of 18.12 crore litres & sales of 18.04 crore litres during FY 23, growing significantly year-on-year by 68.4% and 53.1% respectively.
- Additional capacities of 340 KLPD, new as well expansion, as commissioned in FY 23 resulted in increased sales volumes - aggregate distillation capacity 660 KLPD.
- During the year, revenues from the distilleries contributed 21% of TEIL's net turnover and it will further rise with our proposed increase in distillery capacity from the present 660 KLPD to 1,110 KLPD.
- Higher average realisation due to increase in ethanol prices prescribed by the Government as well as Oil Marketing Companies (OMCs).